



AIM QUARTERLY REVIEW

As at 31st March 2025

The first quarter of 2025 saw the return of Donald Trump to the White House, making headlines - most notably for potential increases in trade tariffs with the rest of the world, which caused significant volatility across equity markets. As a result of this, we saw our portfolios return -8.7%, compared to our peer group which fell -9.6%.

Within the period, Renew Holdings detracted from performance as profits were impacted by funding delays within the rail division, Renew's other divisions continue to trade well. We also saw a pullback in Beeks Financial Cloud as we saw sales forecasts lowered as a result of future deals changing to a different revenue model, it temporarily mutes growth but creates higher quality earnings stream for the future. Team Internet Group also fell sharply in the period following a change in the dynamics for their 'Adsense for Domain's' division, with the management team reviewing possible options for the division going forward. Shares continue to appear undervalued.

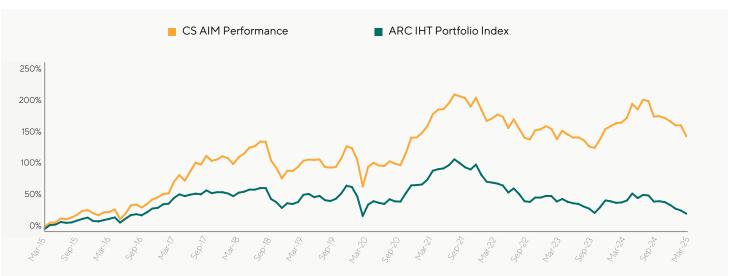
We also saw positive share price performance from SigmaRoc due to a recently approved infrastructure fund being created in Germany. Lawmakers passed a historic spending package, the bill establishes a €500bn infrastructure fund to be allocated over the next 12 years. This increased fiscal stimulus is expected to grow

demand in construction, steel, and energy sectors which SigmaRoc can benefit from, coupled with an earnings upgrade.

Solid State also contributed strongly to performance as they announced an order for a previously postponed contract, confirming the need for Solid State's technology in the current geopolitical landscape.

It is undeniable that it has been a difficult period for AIM shares this quarter following the announcement of IHT relief changes in the Autumn Budget's coupled with ongoing global macro headwinds. However, we see a key opportunity for UK AIM shares with the direction of travel clearer, interest rates are expected to fall, and valuations remain at discount to international peers, all of which could drive re-rating in the UK. We remain upbeat about the opportunity. Post quarter end we have seen recovery in AIM shares with strong performance from Ramsdens, Jet2 and good recovery in Renew Holdings.

Charlotte Square Investment Managers AIM Discretionary Clients Performance (net of fees)



Source: CS Managers Ltd and ARC Research as at 31/03/2025

	CHARLOTTE SQUARE DISCRETIONARY AIM CLIENTS	ARC IHT PORTFOLIO INDEX	
Monthly volatility	5.1%	4.4%	

TOTAL RETURN	CHARLOTTE SQUARE DISCRETIONARY AIM CLIENTS	ARC IHT PORTFOLIO INDEX
3 Months	-8.7%	-9.6%
1 Year	-8.1%	-12.0%
3 Years	-10.3%	-27.4%
5 Years	45.4%	2.7%
10 Years	143.9%	39.0%

Top 10 Holdings	%	Sector	Overall Sector Breakdown	
SigmaRoc	6.2%	Materials	Cash 5.9% Communication	
Niox Group	5.5%	Health Care	Materials 7.6% Services 5.7%	
Ashtead Technology	5.3%	Industrials	Information Technology 14.2% Energy 5.2%	
Hargreaves Services	5.2%	Energy		
Beeks Financial Cloud	4.9%	Information Technology	Financials 7.0%	
Renew Holdings	4.8%	Industrials		
Ramsdens	4.7%	Financials	Haman Ma	
Gamma Communications	4.6%	Communication Services	Healthcare 14.7%	
Begbies Traynor	4.1%	Industrials	Industrials 37.0%	
Elixirr International	4.1%	Industrials	Source: CS Managers Ltd and ARC Research as at 31/03/2	

Performance from 31 March 2015 – 30 Sept 2022 is drawn from stylised aggregate portfolios constructed from the discretionary portfolios managed by Charlotte Square Investment Managers. The figures were calculated on a monthly basis, net of fees and other charges and adjusted for contributions and withdrawals. From 1 October 2022, performance figures are drawn from a composite group of non-constrained discretionary portfolios managed by Charlotte Square Investment Managers under an AIM investment strategy. These figures have been calculated net of fees and dealing costs and adjusted for contributions and withdrawals. Performance of individual portfolios may vary due to factors such as the portfolio size, stock selection and timing of investment transactions.

ARC IHT Portfolio Index is a Sterling denominated index compiled by ARC Research (ARC) to be used by investors and their advisers in assessing the performance of a discretionary portfolio within a specialist mandate designed to mitigate IHT liability through investment in stocks that are expected to qualify for Business Property Relief. The ARC IHT Portfolio Indices provide insight into the actual returns being generated by discretionary IHT portfolios, net of fees, based on thousands of Sterling denominated IHT portfolios submitted by participating investment managers. No model or synthetic data used only actual IHT portfolio performance numbers are included in the calculation of the ARC IHT Portfolio Indices.

CONTACT

William Forsyth | Executive Chairman & CIO | wforsyth@csmanagers.com

Charlotte Square Investment Managers, 43 Charlotte Square, Edinburgh, EH2 4HQ | 0131 624 7709 | www.csmanagers.com

Charlotte Square Investment Managers is a trading name of CS Managers Ltd. CS Managers Ltd is authorised and regulated by the Financial Conduct Authority.

DISCLAIMERS & RISK WARNINGS

Opinions constitute our judgement as of this date and are subject to change without warning. This investment product may not be suitable for all investors. The value of investments, and the income from them, can go down as well as up, and investors may not recover the amount of their initial investment. Tax benefits and allowances described in this factsheet are based on current legislation and HM Revenue & Customs practice and depend on personal circumstances. These may change from time to time and are not guaranteed. Where an investment involves exposure to a foreign currency, changes in rates of exchange may cause the value of the investment, and the income from it, to go up or down. Past performance is not a reliable indicator of future results. Neither CS Managers Ltd, nor any connected party accepts responsibility for any direct or indirect or consequential loss suffered by you or any other person as a result of your acting, or deciding not to act, in reliance upon any information contained in this document. Before contemplating any transaction, you should consider whether you require advice from your Financial Adviser.

AIM Investments can be illiquid in nature and carry a higher degree of risk than other securities and are not, therefore, suitable for some investors. The AIM Portfolio should be regarded as a higher risk, long term investment managed on a discretionary basis. We would strongly recommend seeking independent tax and financial advice before taking any action.

